**Kingkar Distributor Application**

KINGKAR Eco-technologies Co., Ltd.

|  |
| --- |
| Thank you for expressing an interest in becoming an Kingkar Authorized Distributor. Please complete the form below and return to sales department via email : sales@kingkardpf.com |

 **Your Contact Information**

|  |  |  |  |
| --- | --- | --- | --- |
| First Name |  | Last Name |  |
| Company Name |  | | |
| Street Address |  | | |
| City |  | Postal Code |  |
| Phone Number |  | Mobile |  |
| Number of employees |  | Your Position |  |
| Email Address |  | Web Site |  |

 **Select a market**

\* Describe a "Desired market" where you would like to apply for a distributorship

|  |
| --- |
|  |

 **Current Distributorship(s)**

\* What products/services do you currently sell or provide?

|  |
| --- |
|  |

 **Business Information**

01. What was your sales revenue in 2019 (USD)?

|  |
| --- |
|  |

02. Have you ever seen DPF machine in your desired market?

|  |
| --- |
|  |

03. If yes, where and which brand?

|  |
| --- |
|  |

04. Do you have a service center and service support team?

|  |
| --- |
|  |

05. Do you have a showroom and a warehouse?

|  |
| --- |
|  |

06. Have you ever imported goods of foreign origin to your country?

|  |
| --- |
|  |

07. If yes, please describe where and be specific with brands and average annual sales.

|  |
| --- |
|  |

 **Marketing and Sales Plan**  
01. Why do you want to become a KINGKAR distributor?

|  |
| --- |
|  |

02. Briefly describe your marketing and sales strategies in the targeted market areas

|  |
| --- |
|  |

03. Briefly describe your strengths that enable you to become a successful distributor

|  |
| --- |
|  |

04. For new project KINGKAR DPF equipment, will you build a new team? If yes, how many people are expected?

|  |
| --- |
|  |

05. What are your estimated annual target quantities in the first 3 years?

|  |
| --- |
|  |

06. What support do you expect from Kingkar?

|  |  |  |
| --- | --- | --- |
|  | | |
| |  | | --- | | You certify that all of the information contained in this application and any attachments are given for the purpose of obtaining credit, are true and correct to the best of your information, knowledge and belief, until you give written notice of a change. | | | |
|  | Data | |  | | --- | |  | |
|  | Print Name of Above | |  | | --- | |  | |
|  | Qualification (title) | |  | | --- | |  | |